

Becoming part of Leaders

A step by step guide for Letting Business Owners looking to sell

Having acquired many letting portfolios during our twenty eight year history, we are experienced in managing the smooth transition and merger of staff, data and clients.

For any agents considering selling to Leaders, the process is remarkably straightforward, swift and discreet.

Step 1

First a meeting is arranged with Leaders' Managing Director Paul Weller. Confidentiality letters are exchanged and a visit to a Leaders branch and Head Office is arranged to give you a feel for the company, the people and how we work. In particular you can see first hand how much support the branches get from Head Office in terms of administration, IT, compliance, accounting, and human resource issues such as recruitment and training, allowing you to focus on customer facing issues and the nitty-gritty of letting and managing properties.

Step 2

The next stage is the exchange of confidential information and the issue of an offer subject to contract and due diligence.

Step 3

Due diligence is then swiftly carried out by our team, the purchase contract details finalised and a completion date fixed. All in all, the entire process can take as little as 4 to 12 weeks, depending upon your wishes.

Step 4

Once the sale is agreed, business plans and training are put forward, with development packages for your staff becoming effective the day following completion.

Benefits of joining Leaders

Becoming part of the Leaders group not only gives you the assurance of a professional transaction, but if you are wishing to remain in the business, it brings the opportunity to develop a challenging career with a successful and ethical company on a much larger playing field.

Leaders offer all the benefits and opportunities of a large organisation but are also small enough to ensure you to feel that you are a valued member of the team. You can also be assured that your clients will be well looked after as, having been in the industry for more than 24 years, we understand and value the time and effort it has taken to build relationships with your client base.

We are a fully bonded member of ARLA and have built our reputation on the quality of our service. When it comes to acquisitions we have all the details covered to ensure a smooth transition for landlords and tenants. Our IT system even allows rent received on the day of completion to be paid to landlords the next working day.

Interested?

Business proprietors who may be interested in disposing of their lettings portfolios – whether to exit the business completely or to extend their career on a larger playing field - are invited to approach Leaders in strictest confidence.

Enquiries should be directed to:

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